

Maritime2Mobile IoT™

Least Cost Route Global Data Plans



Persistent Telecom Inc (PTI) is a US based, full Mobile Network Operator (MNO), with over 30 years of experience in the industry. PTI's Network Operations Centers directly connect to Global MNO's and Satellite Operators. Persistent Telecom enables mobile data in more than 200 countries and route traffic from anywhere, directly to our NOC.

Low cost. PTI has engaged major carriers, in all of the maritime markets and negotiated highly discounted wholesale data roaming agreements. We provide SIM identities which register with the carrier as "local" subscribers; avoiding high cost roaming rates. Pre-purchasing bulk allocations of regional phone numbers allows for low-cost, data-services delivery, with no bandwidth throttling or roaming restrictions

Over-the-Air (OTA) least cost routing. PTI's multi-IMSI data SIM cards interconnect with a local 3G and 4G Mobile Operators. The PTI single SIM solution automatically switches to local operators when arriving in a new territory, ensuring best quality coverage, data volume and cost. As devices change locations (I.E. from the Mediterranean to the Caribbean) our SIM card signals our platform to determine which carrier offers the lowest rate and sends an Over-The-Air identity update' to the device. *There is no need physically remove the Euro SIM and replace it with a Caribbean card. Our SIM does the swap automatically with no human intervention required.*



For the Caribbean, service is delivered in co-operation with our partner of the last 5 years the local Mobile Operator Digicel. PTI leverages the combined usage for all the maritime customer's to negotiate high volume discounts from preferred carriers.

Likewise, PTI's other partnerships allow for a fair, low-cost, high volume data delivery with no bandwidth throttling or roaming restrictions.

You will notice the savings right away when you see your bill. Much less than you are paying now.

PTI's platform currently includes coverage in the Caribbean, the Mediterranean, the USA and we are rapidly expanding to other cruising areas around the world.

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Maritime2Mobile™



Enhanced In-Port Services

For the ship owners and managers, **Maritime2Mobile™** SIM card solutions support on-board data collection modems and IoT sensors.

•**Maritime2Mobile™** All Communication charges can be billed to the ship or the reseller via PTI's billing solution.

As the ship pulls into port PTI's OTA platform automatically selects an account from the lowest cost local carrier and sends it to the **Maritime2Mobile™** SIM card installed in the ship board IoT modems which then registers as a local subscriber

Real Time Customer Service PTI systems improve productivity, increase privacy and enhance communications experience with the convenience of point of contact.

PTI coordinates customer service between the customer, the reseller, the ship's key personnel and the local Mobile Operators.

When service problems occur PTI is the first line of contact for customer service.



If you ever have a problem, PTI will actually answer the phone or email. No "chatting" with a website. No waiting on hold forever "due to unexpected heavy call volume".

Our staff is ready help you troubleshoot the problem and fix it "Over-The-Air" in real time.

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